

Bactiguard[®]

Pareto Securities' 16th Annual Healthcare Conference

16 September 2025

Christine Lind, CEO





This is Bactiguard

advanced technology to
prevent **medical device
related infections**

established **license
partnerships** with global
MedTech giants

**wound management
portfolio** – wound healing
and infection prevention



Setting the standard in infection prevention

Unmet need

Healthcare-associated infections and chronic wounds create a multi-billion cost burden

Validated technology

Products on market with global MedTech partners, supported by clinical evidence

Scalable platform

Leverageable across multiple therapeutic areas, using a licensing model

Growth drivers

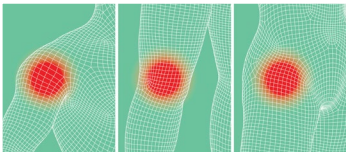
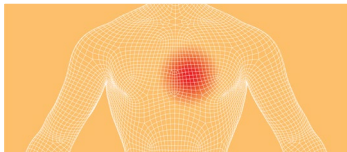
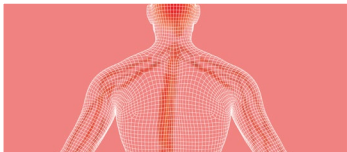
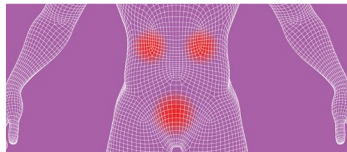
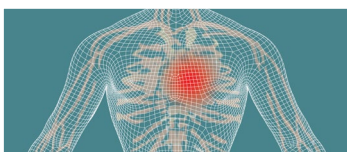
EBITDA-positive with opportunities for growth in both licencing and Wound Management





High unmet medical need for infection solutions

Focus Therapeutic Areas

	Orthopedics ¹⁻³	Cardiology ^{4,5}	Neurology ^{6,7}	Urology ⁸	Vascular access ⁹
					
Application areas (examples)	Hip & Knee Implants Spinal discs / Fusion cages Trauma Implants & hardware	Ventricular Assisted Device Pacemaker	Deep Brain Stimulator Vagus Nerve Stimulator Peripheral Nerve Stimulator	Foley Catheter	Central Venous Catheter Peripherally Inserted Central Catheter Midline Catheter
Indicative infection rates	Primary 1-5% Revisions 8-22% Fracture related 5-40%	CIED 1-7% Structural heart 19-39%	Modulators: 1-15% Shunts: 5-13%	CAUTI 9-21% (>2 days)	CLABSI 2-10% (>2 days)
Indicative mortality rates	3-11%	CIED 3-5% Structural heart 5-10%	10-12%*	1-4%	12-31%
Addressable market	USD 39bn	USD 10bn	USD 9bn	USD 5bn	USD 11bn



Advanced technology to prevent medical device related infections

Reduces microbial adhesion and biofilm formation

- Ultra-thin noble metal coating
- In contact with fluids, the noble metals create a **galvanic effect** due to their varying electro potentials

20+

materials coated

250M+

devices coated

100,000+

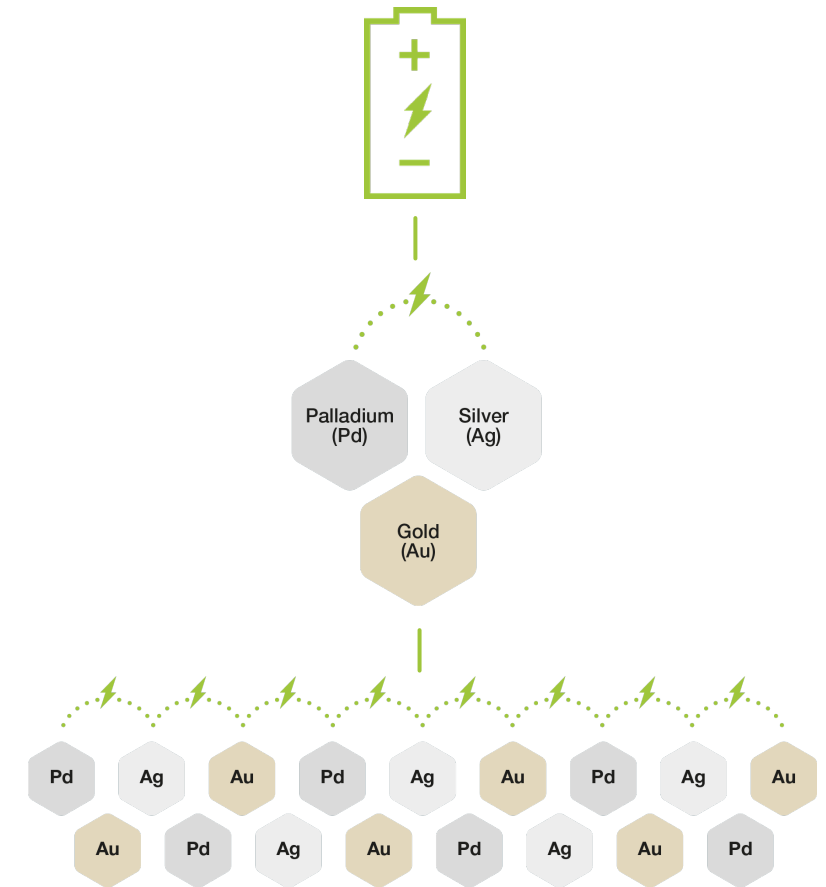
trial participants

70%

infection reduction

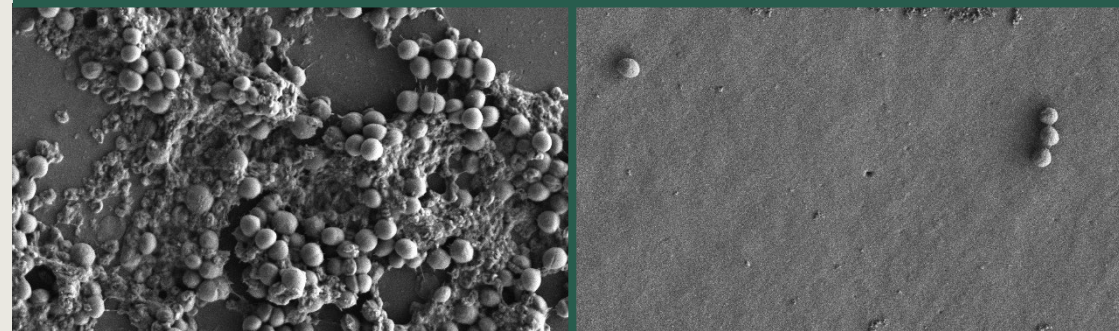
ZERO

adverse events
related to the coating



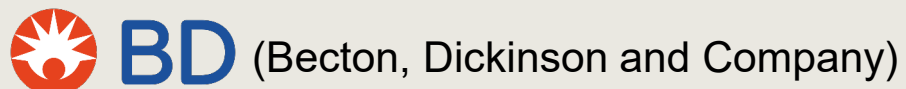
Uncoated surface

Coated surface





Validated by global MedTech partners



One of the **largest global MedTech companies** in the world

Bactiguard engages with BD across the entire value chain, from technology through go-to-market strategies



At a glance

- Revenues: **Q2 2025** 19.2 MSEK. **2024** 124.7 MSEK
- Partnership since 1990 – 245M coated Foley catheters sold
- Exclusive global license for coated Foley catheters (ex China)



A **global leader** in orthopedics – comprehensive portfolio designed to maximize mobility and improve health

ZNN Bactiguard trauma implant on market under Zimmer Biomet's Infection prevention banner



At a glance

- Revenues: **Q2 2025** 14.2 MSEK. **2024** 27.7 MSEK
- Partnership since 2019
- Agreement covers trauma implant segment



Advancing the partnership pipeline

Exclusivity partnerships and License partnerships announced with partner name

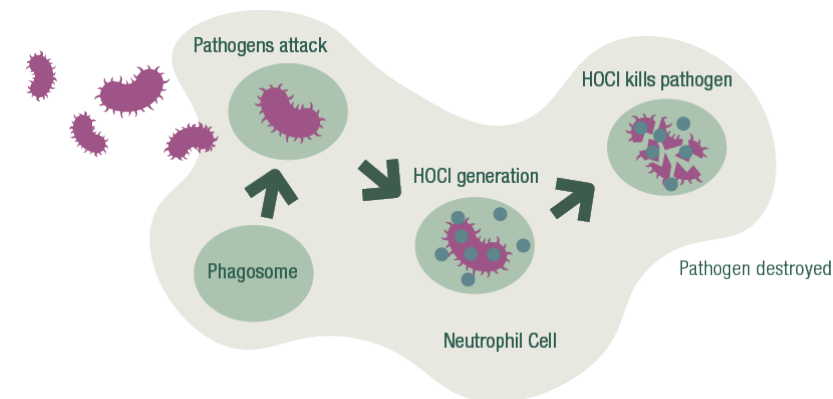
	Material transfer agreement	Application development partnership	Exclusivity partnership	License partnership
Orthopedics				 ZIMMER BIOMET
Cardiology	✓			
Neurology				
Urology				 BD 
Vascular access	✓			
Other	✓			



Wound Management portfolio

Preventing infections through effective, biocompatible solutions to improve wound healing

- **Hydrocyn aqua**, an innovative wound care product enabling wound healing and preventing infection
- Effective against bacteria, fungi and spores. Non-toxic, non-stinging, no adverse events in clinical studies
- Offering also includes speciality **surgical sutures**, including for cardiovascular and eye operations



At a glance

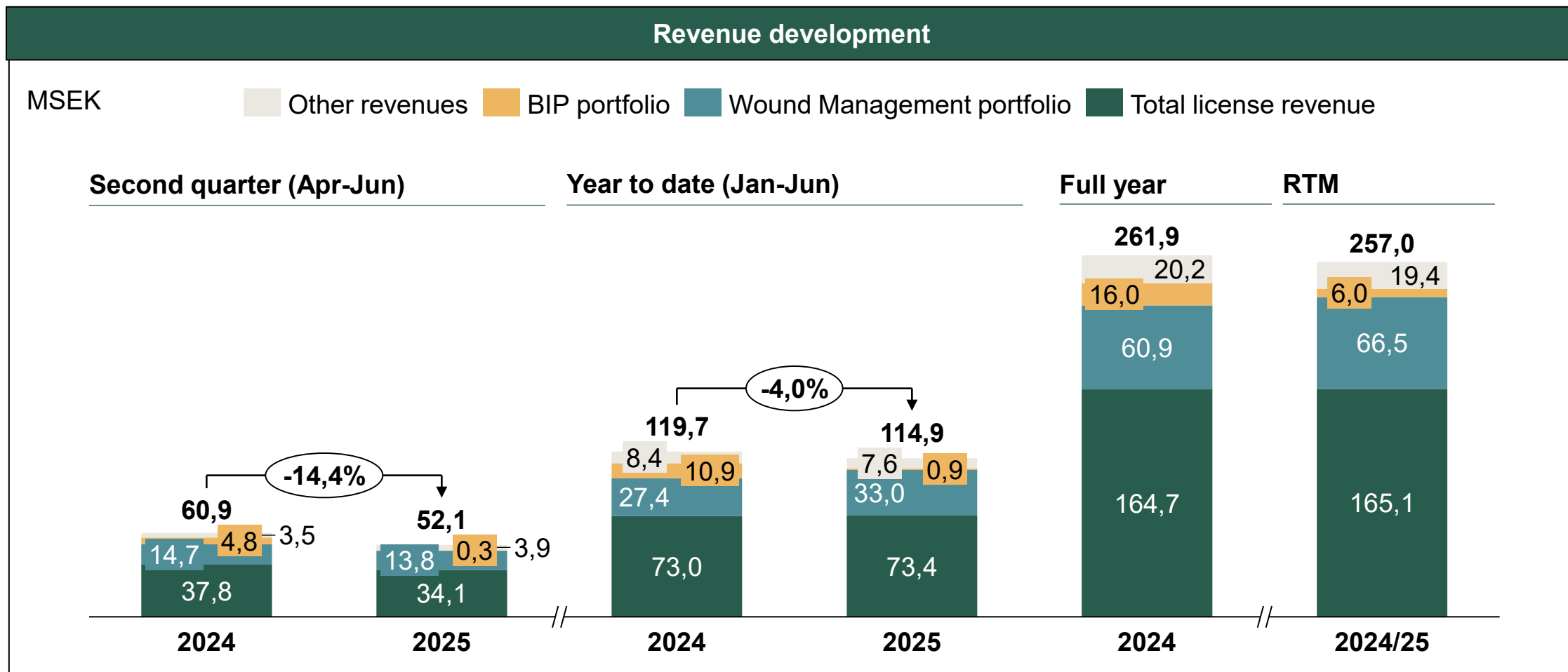
HYDROCYN[®]
aqua

- **Revenues:** Q2 2025 13.8 MSEK. 2024 60.9 MSEK
- **Acquired in 2020**



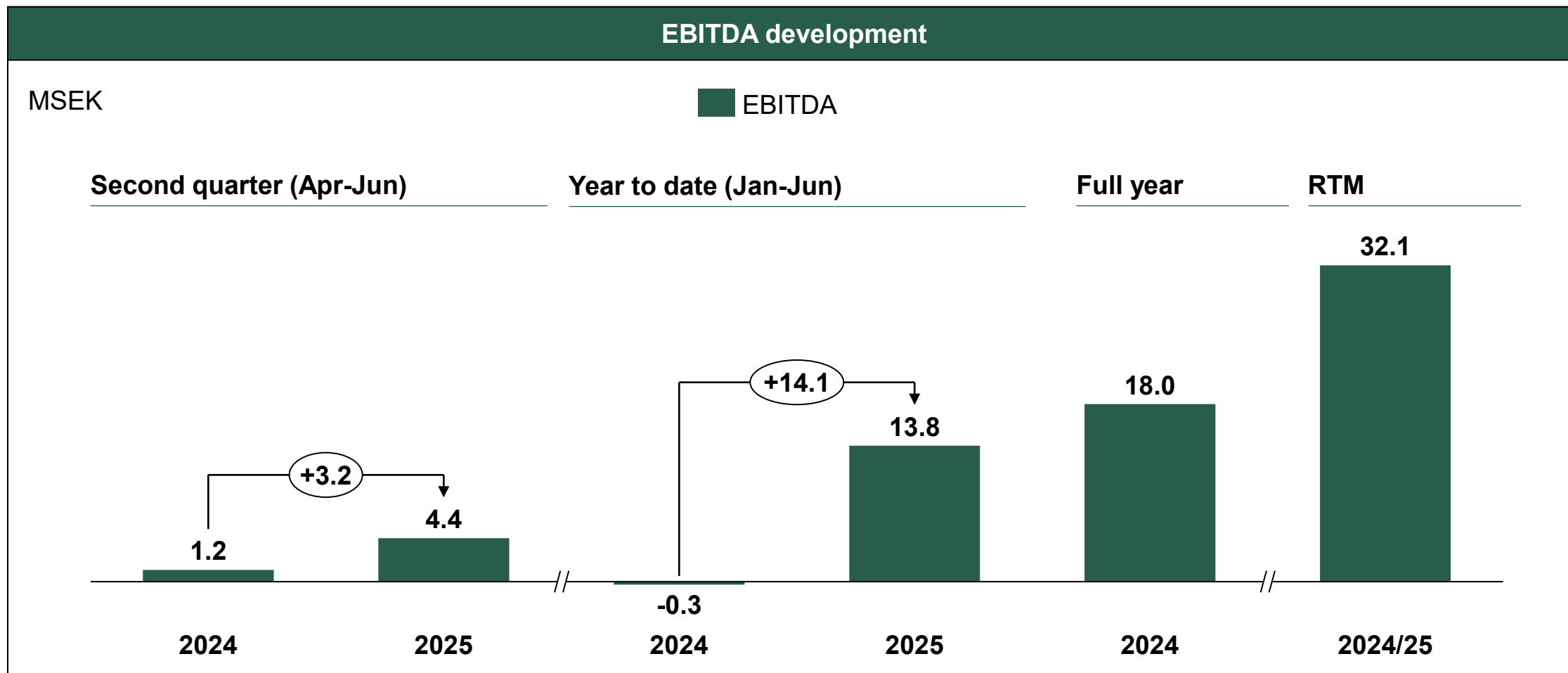


Total revenue driven by License partners and Wound Management growth





Positive EBITDA momentum continues





The new Bactiguard

The **premier partner** for leading MedTech companies

Strategic focus

License partnerships

▶ Advance current and develop new partnerships

R&D Medical Regulatory

▶ Continue to invest in key knowledge areas

Wound Management portfolio

▶ Grow profitably and expand into new markets

Targets by year-end 2030

>10

application areas
in either **exclusivity**
or **license partnership**

>200

MSEK EBITDA

>600

MSEK Revenues

A portrait of Doctor Richard Kuntz, a middle-aged man with grey hair and glasses, wearing a dark suit and a white shirt. He is looking directly at the camera with a slight smile. The background is blurred, showing what appears to be a library or office setting with bookshelves.

*The most promising
aspect of healthcare
going forward is
prevention, period.*

Doctor Richard Kuntz
BACTIGUARD BOARD MEMBER